

# DELIVERY OF MORE HOMES IN DEVELOPMENT

Circle has assembled a multi-disciplinary team of housing and property professionals, who have many years' experience in the delivery of social housing and other commercial developments through various mechanisms and funding streams. The team will assist with the delivery of an additional 1,100 homes by the end of 2020.

Since its foundation 15 years ago, Circle Voluntary Housing Association (VHA) has accommodated people in need of homes in the Greater Dublin Area. Circle VHA delivers exceptional customer service to all stakeholders, and its tenant satisfaction ratings have been consistently more than 90% for the last ten years.

Circle VHA is a Tier 3 Housing Association, and across its Housing Management and Estate Management services, presently manages more than 1,700 homes. In order to support the delivery of the Rebuilding Ireland Programme, Circle intends to deliver an additional 1,100 homes by the end of 2020.

Circle currently operates in some 28 separate schemes in the Dublin and Kildare area. Circle intends to expand its operational housing provision to all of the Greater Dublin area (GDA) counties, and potentially the neighbouring counties beyond the GDA.

Circle wishes to make further strategic partnerships and advance initiatives with local authorities and housing providers in these geographical areas, through portfolio acquisition, turnkey development from housing providers, sites with direct development potential, new and unfinished homes disposals, Part V strategic partnerships with housing providers, and strategic partnerships with Tier 1 and 2 Approved Housing Bodies (AHBs).

In addition, the organisation is seeking strategic partnerships with housing providers under the Enhanced Long-Term Social Housing Leasing initiative.

## DEVELOPMENT TEAM

**Pat Costelloe, Head of Development**, has a 25-year career in construction and property. He previously worked as Group Property Manager for the Rehab Group and as Development Manager, and a Director with NewGrove Housing Association Ltd. He has extensive project development, acquisition and leasing experience, along with portfolio management experience. A chartered surveyor by profession he is a member of the SCSi and RICS.

**Colm Lundy, Senior Team Lead**, has over 25 years' experience in the Irish real estate market. He has a proven track record of delivery in the development sector having previously led the entry of German retail multiple Lidl's expansion into Ireland overseeing a €750m capital spend in the process. A chartered surveyor by profession he's a member of the SCSi and RICS.



*Evdokia Moraliyska, Development Team Intern; Colm Lundy, Senior Development Team Lead; Pat Costelloe, Development Manager; David Linehan, Development Officer. (Missing from photo: John Mulhall, Senior Officer and Caitriona Slane Officer).*

**John Mulhall, Senior Officer**, has over six years' experience in the delivery of social housing. He has previously worked for Oaklee Housing and brings a wide range of knowledge on the acquisition and construction of developments using the Capital Advance Leasing Facility, Capital Assistance Scheme and Long-Term Leasing.

**Caitriona Slane, Officer**, holds an MSc in Planning and Property Development and previously worked in Western Australia in the planning and surveying sector. Prior to joining the Circle VHA team in August 2017, she worked with Clanmil Housing in Belfast as Development Officer.

**David Linehan, Officer**, has a background in estate agency/auctioneering, having worked as a senior sales/letting negotiator for a number of years within Dublin and countrywide. David has extensive knowledge of the Dublin and North Kildare property market; he was previously employed by O'Dwyer English Auctioneers, and holds IPAV membership with a full PSRA license.

**Eva Moraliyska, Team Intern**, has diverse real estate and project management experience, gained in Bulgaria. Previously she managed her own real estate company for nine years and worked in large-scale real estate development and project management for three years.

For more information visit [www.circlevha.ie](http://www.circlevha.ie); email [developmentteam@circlevha.ie](mailto:developmentteam@circlevha.ie) or you can speak to one of the team at 01-4072110. Follow us on twitter @CircleVHA.